Greenshades | ANDVARIS THE PEOPLE COMPANY

CUSTOMER STORY

# Reducing Payroll Costs by 4X with Greenshades

## Overview

Andvaris is a nationwide staffing powerhouse serving both small businesses and Fortune 500 companies, with operations spanning 12 states. **Before engaging with Greenshades, Andvaris faced significant challenges with their payroll system, including complexity and a lack of key integration capabilities.**

Their previous payroll provider, ADP, exacerbated these issues with high costs, inflexibility, and an outdated user interface, resulting in confusion and operational inefficiencies. **Andvaris needed a simpler solution that offered greater control and seamless integration with Dynamics 365 Business Central.**

## Greenshades' Solutions

After evaluating options to meet their payroll, HR, and ERP integration needs, **Andvaris chose Greenshades Payroll for its cost-effectiveness, API access, control over payroll processes, and user-friendly interface**.

*They now operate on **Greenshades Payroll & HR Complete.***

## Results

Greenshades' full suite of solutions optimized many of Andvaris's key business processes:

- **Reducing Costs and Increasing Flexibility:** Andvaris's previous payroll solutions did not provide API access without additional fees, increasing costs and reducing flexibility for their operations.

  **Solution:** Greenshades' automated features, built-in API access, and key enhancements to payroll processes greatly boosted overall operational efficiency and productivity, **achieving a 4X reduction in payroll costs.**

- **Unifying Key Business Systems:** Andvaris's onboarding and payroll systems were not integrated, leading to inefficiencies and frustration among employees.

  **Solution:** Greenshades' direct integration with Dynamics 365 Business Central streamlined onboarding and payroll processes, allowing employees to access everything within a single platform. **This improved employee satisfaction and process effectiveness.**

- **Minimizing Data Entry Errors:** Disjointed systems and a lack of automation led to frequent data entry errors and operational disruptions.

  **Solution:** Greenshades enabled the Andvaris team to automate numerous processes through an open API and develop additional automation workflows, **significantly reducing data entry errors from 3% to 0.5%.**

- **Increasing Financial Control:** Andvaris previously lacked control over the payment of payroll and state taxes, leading to compliance and timing issues.

  **Solution:** Greenshades' in-house solution provides greater control by alerting Andvaris when taxes are due, allowing them to initiate payments directly. **This saves time, improves control over funds, and ensures timely compliance with tax obligations, enhancing overall financial management.**

> "Our experience with Greenshades has been outstanding. The support team is always available to answer questions, resolve issues, and provide guidance when needed. We couldn't have asked for a better payroll partner. We knew what we didn't want in a payroll partner, and **Greenshades exceeded our expectations in ways we hadn't anticipated.**"

**- Zedrick Gilo**
Chief Executive Officer